

# City Council Report

**Date:** December 8, 2014  
**To:** City Council  
**Through:** Alex Deshuk, Manager of Technology and Innovation  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** Three-Year Term Contract for Water and Wastewater Vertical Turbine Pump Repair/Replacement for the Water Resources Department **(Citywide)**

## **Purpose and Recommendation**

Council is requested to approve the Term Contract for Water and Wastewater Vertical Turbine Pump Repair and Replacement as recommended. A committee representing Water Resources and Purchasing evaluated responses.

The evaluation committee recommends awarding the contract to the highest scoring proposals, Phoenix Pumps Inc. (Primary); and Weber Water Resources, LLC (Secondary); cumulatively not to exceed \$300,000.00 annually, based on estimated requirements.

## **Background / Discussion**

There are approximately 120 vertical turbine pumps in use at the City's four plants and twelve pump stations. Repair of vertical turbine pumps is a coordinated effort between Plant Managers, Process Controls, and the vendor. This contract will provide two qualified vendors (a Primary and Secondary Contractor) to perform maintenance, repairs and replacements on vertical turbine pumps, and other water and sewer type pumps, located at City-owned water treatment plants, wastewater reclamation plants, and water supply pump stations throughout the City.

Based on evaluation of the five proposals received for this Request for Proposal, the highest scored proposals from Phoenix Pumps Inc.; and Weber Water Resources, LLC; are being recommended for Primary and Secondary award, respectively. The evaluation committee unanimously agreed on the recommendation.

## **Alternatives**

Council may choose not to authorize the purchase and new responses will be solicited.

## **Fiscal Impact**

The annual contract amount is funded by the Water Resources - Water Utility and Wastewater Utility operating budgets.

## **Coordinated With**

Water Resources – Water Utility and Wastewater Utility, Purchasing

### **PURCHASING INFORMATION**

Action: Initial Award

Procurement Type: Request for Proposals

Solicitation Number: 2015039

Vendors Registered: ProcureAZ (424) and Vendor Self Service (22)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Downloads: 32

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to future Council consideration

Prices: Future price increases are capped by the Producer Price Index

Pricing Available to Other Cooperative Agencies: Yes

### **Proposals received September 18, 2014:**

Hennesy Mechanical Sales, LLC - Phoenix, AZ

Phoenix Pumps Inc. - Phoenix, AZ

Precision Electric Co., Inc. - Phoenix, AZ

Southwest Waterworks Contractors Inc. - Phoenix, AZ

Weber Water Resources, LLC - Chandler, AZ

### **Proposal Scoring Results:**

Evaluation Criteria / Points Possible	Phoenix Pumps Inc. Inc.	Weber Water Resources, LLC	Precision Electric Co., Inc.	Southwest Waterworks Contractors Inc.	Hennesy Mechanical Sales, LLC
Qualifications & Experience / 300	244.0	247.5	188.0	153.0	104.0
Program Description and Method of Approach / 500	365.3	360.0	368.8	234.0	218.3
Pricing / 200	170.6	91.3	107.2	104.7	125.1
Total / 1,000	<u>779.9</u>	<u>698.8</u>	664.0	491.7	447.4

**AWARD RECOMMENDATION**

**Primary Award**  
***Phoenix Pumps Inc.***  
**Phoenix, AZ**

**Secondary Award**  
***Weber Water Resources, LLC***  
**Chandler, AZ**

Description
Water and Wastewater Vertical Turbine Pump Repair/Replacement per Terms and Conditions, Specifications and Pricing as offered  <b>Annual Contract Amount: <u>\$300,000.00</u></b> (cumulatively not to exceed)